

Economic Structure

% NON-FARM PRIVATE SECTOR EMPLOYMENT BY INDUSTRY: 2018	
Health Care & Social Assistance	Management of Companies
Johnson County . . .13.0%	Johnson County . . .4.4%
Kansas City12.9%	Kansas City2.7%
Kansas13.0%	Kansas1.8%
U.S.13.5%	U.S.1.6%
Retail	Construction
Johnson County . .10.9%	Johnson County . .4.1%
Kansas City10.7%*	Kansas City4.6%
Kansas10.5%	Kansas4.4%
U.S.10.8%	U.S.4.9%
Professional, Scientific & Technical Services	Other Services
Johnson County . .10.3%	Johnson County . .2.4%
Kansas City 8.9%	Kansas City2.6%*
Kansas 5.4%	Kansas2.4%
U.S. 6.4%	U.S.3.1%
Administrative & Waste Services	Information
Johnson County . . 8.4%	Johnson County . .1.8%
Kansas City 6.1%	Kansas City1.5%
Kansas 5.8%	Kansas1.3%
U.S. 6.3%	U.S.1.9%
Lodging & Food Service	Real Estate
Johnson County . . 7.9%	Johnson County . .1.6%
Kansas City 8.9%*	Kansas City1.5%
Kansas 8.1%	Kansas1.1%
U.S. 9.5%	U.S.1.5%
Finance & Insurance	Arts, Entertainment & Recreation
Johnson County . . 7.5%	Johnson County . .1.4%
Kansas City 5.4%	Kansas City1.7%*
Kansas 4.2%	Kansas1.2%
U.S. 4.1%	U.S.1.6%
Wholesale	Educational Services
Johnson County . . 5.8%	Johnson County . .1.2%
Kansas City 4.6%	Kansas City1.2%*
Kansas 4.3%	Kansas1.1%
U.S. 4.0%	U.S.2.0%
Manufacturing	Utilities
Johnson County . . 5.3%	Johnson County . .0.4%
Kansas City 7.4%	Kansas City0.4%*
Kansas11.9%	Kansas0.5%
U.S. 8.7%	U.S.0.4%
Transportation & Warehousing	Mining
Johnson County . . 4.7%	Johnson County . .0.1%
Kansas City 4.6%	Kansas City0.1%
Kansas 3.8%	Kansas0.5%
U.S. 3.6%	U.S.0.5%

*CERI estimate

Employment

	2018 Johnson Co. Employment	% of MSA	% of KS
Private Sector			
Health Care & Social Assistance	45,358	34%	25%
Retail	37,939	34%*	26%
Professional & Technical Services	35,946	39%	48%
Administrative & Waste Services	29,405	39%	48%
Lodging & Food Service	27,475	30%*	24%
Finance & Insurance	26,340	47%	46%
Wholesale	20,087	42%	34%
Manufacturing	18,616	24%	11%
Transportation & Warehousing	16,503	34%	31%
Management of Companies	15,334	55%	60%
Construction	14,312	30%	23%
Other Services	8,540	31%*	25%
Information	6,323	39%	34%
Real Estate	5,511	35%	35%
Arts, Entertainment & Recreation	4,826	28%*	28%
Educational Services	4,100	32%*	28%
Utilities	1,322	36%*	21%
Mining	272	34%	4%
Public Sector			
Local Government	27,308	26%	15%
Federal, Civilian	2,575	10%	10%
State Government	1,059	7%	3%
Total Employment	349,303	33%	25%

*CERI estimate

Payroll

	2018 Johnson Co. Payroll (in 1,000's)	% of MSA	% of KS
Private Sector			
Professional & Technical Services	\$2,953,666	39%	57%
Finance & Insurance	\$2,399,761	50%	56%
Health Care & Social Assistance	\$2,266,577	34%	29%
Wholesale	\$1,746,256	48%	42%
Management of Companies	\$1,604,363	58%	60%
Administrative & Waste Services	\$1,325,154	53%	42%
Retail	\$1,171,667	36%*	29%
Manufacturing	\$1,163,709	24%	12%
Construction	\$930,700	30%	28%
Transportation & Warehousing	\$706,212	32%	29%
Lodging & Food Service	\$546,979	30%*	30%
Information	\$538,374	40%	45%
Other Services	\$312,921	31%*	27%
Real Estate	\$285,540	36%	43%
Educational Services	\$180,690	36%*	34%
Utilities	\$111,282	30%*	18%
Arts, Entertainment & Recreation	\$95,796	12%*	28%
Mining	\$20,388	37%	5%
Public Sector	\$1,470,144	19%	14%
Total Payroll	\$19,834,261	35%	31%

*CERI estimate



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JOHNSON COUNTY

An Economic Primer 2020

Johnson County's economy has experienced significant growth and diversification for several decades and presently ranks as one of the nation's most dynamic counties.

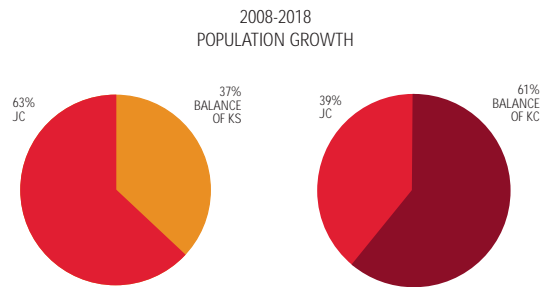
The purpose of this brochure

is to summarize and illustrate the Johnson County economy, comparing it with the State of Kansas and the Kansas City Metropolitan Statistical Area (MSA).

Statistics presented in this year's Primer were taken from the most recently released U.S. Census Bureau population estimates and U.S. Bureau of Labor Statistics Quarterly Census of Employment and Wages. Tax information data were obtained from the Kansas Department of Revenue, and GDP data were obtained from the U.S. Department of Commerce's Bureau of Economic Analysis.

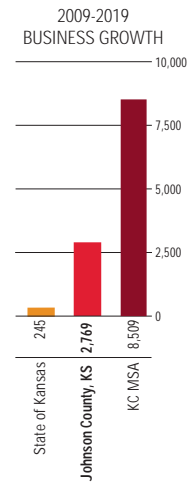
Population Growth

- Johnson County is the largest county in the State of Kansas and the 113th largest county out of 3,142 counties in the U.S.
- Between 2008 and 2018, Johnson County's population grew by 65,380 persons (12.3%) to a total of 597,555.
- During the 10-year period from 2008 to 2018, Johnson County accounted for 63% of the total population growth in Kansas and 39% of the increase in the Kansas City MSA.
- Johnson County's population grew by an average of 6,538 persons per year or 545 per month between 2008 and 2018.
- Johnson County is comparable in size to cities such as Louisville, Kentucky; Baltimore, Maryland or Milwaukee, Wisconsin.



Business Growth

- In 2009, Johnson County's economy consisted of 20,564 private sector firms with payrolls – the state's largest concentration of business establishments.
- In 2019, the County's economy expanded to 23,333 firms – an increase of 2,769 new businesses.
- Between 2009 and 2019, the Johnson County economy added an average of 23 net new business establishments per month, accounting for 1,132% of the total growth in the State of Kansas and 33% in the Kansas City MSA.

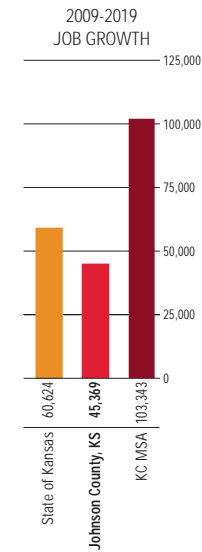


Gross Domestic Product (GDP)

	2018 Johnson Co. GDP (in 1,000,000's)	% Chg 08-18	% of MSA	% of KS
Private Sector				
Finance & Insurance	\$5,384	.81%	.46%	.59%
Professional & Technical Services	\$4,989	.43%	.36%	.54%
Real Estate	\$4,827	.27%	.34%	.24%
Wholesale	\$4,606	.27%	.43%	.42%
Information	\$4,418	.24%	.63%	.68%
Health Care & Social Assistance	\$3,814	.67%	.36%	.30%
Manufacturing	\$3,600	.31%	.28%	.13%
Retail	\$2,868	.38%	.40%	.28%
Administrative & Waste Services	\$2,022	.39%	.46%	.39%
Management of Companies	\$2,004	.286%	.55%	.54%
Construction	\$1,772	.52%	.33%	.28%
Transportation & Warehousing	\$1,268	.127%	.24%	.18%
Lodging & Food Service	\$1,103	.49%	.30%	.26%
Other Services	\$908	.39%	.32%	.24%
Educational Services	\$408	.40%	.40%	.36%
Arts, Entertainment & Recreation	\$240	.38%	.15%	.26%
Utilities	\$170	.4%	.12%	.6%
Mining	\$31	.49%	.18%	.3%
Public Sector	\$2,669	.27%	.18%	.12%
Total Employment	\$47,113	.36%	.36%	.28%

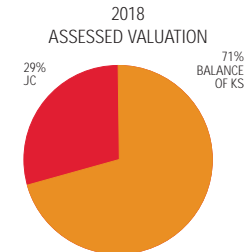
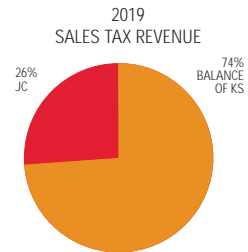
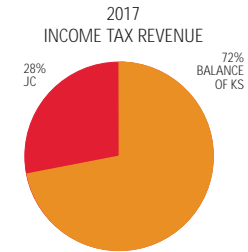
Job Growth

- The number of full- and part-time jobs in Johnson County grew from 303,940 in 2009 to 349,309 in 2019 – an increase of 45,369 or 15%.
- Between 2009 and 2019, the Johnson County economy accounted for 75% of the total net job growth in the State of Kansas and, since 1995, has been the state's largest provider of employment.
- Johnson County accounted for 44% of the job growth in the Kansas City MSA between 2009 and 2019.
- Johnson County's employers created an average of 4,537 new jobs per year or 378 each month.



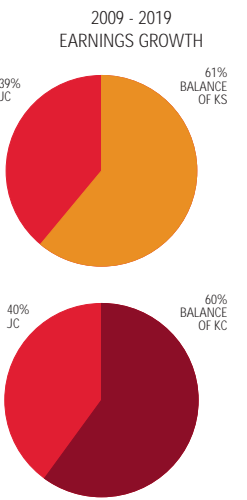
Tax Base

- The Kansas Department of Revenue reported that in 2017, the Kansas adjusted gross income of Johnson County taxpayers was \$22 billion.
- Johnson Countians paid \$688 million in Kansas Individual Income tax, 28% of the total from state residents in 2017.
- In Fiscal Year 2019, \$730 million in Kansas state sales tax was collected in Johnson County, amounting to 26% of the state's total revenue from this source.
- In 2018, the assessed valuation of real and personal property in Johnson County was \$10.6 billion, accounting for 29% of the state's total.



Growth in Earnings

- The annual earnings of those working in Johnson County grew from \$14.2 billion in 2009 to \$20.6* billion in 2019 – an increase of 45%.
- Johnson County accounted for 39% of the growth in earnings for the State of Kansas and 40% of the growth for the Kansas City MSA.
- In 2018, Johnson County workers earned an average wage of \$56,783.
- The County's workers received 22% more than the Kansas average of \$46,607 and 6% more than the Kansas City MSA average of \$53,699.
- The total earnings of Johnson County workers grew by approximately \$644 million per year from 2009 to 2019.



*CERI estimate

Education

2018 Johnson County Ranking

	High School Diploma	Bachelor's Degree	Graduate or Professional Degree
KC Metro Rank	...1st	...1st	...1st
Kansas Rank	...1st	...1st	...2nd
National Rank*	...53rd	...25th	...55th

*Out of 3,142 U.S. Counties

% of Persons 25 & Older with at Least a Bachelor's Degree

