

**Southwest Johnson County EDC
Membership Directory**

Advertising/Marketing				
Company	Contact	Investor Level	Leadership Council	Board of Directors
candid marketing	Sara Freetly Executive Vice President + Partner M: 816.820.0916 sara@justbecandid.com	Bronze	Yes	-
Architects				
Burns & McDonnell	Raymond J. Ryan, P.E. Project Manager O: 816.601.4810 M: 816.944.9077 rjryan@burnsmcd.com Rachel Laffitte Business Analyst O: 816.708.6260 M: 913.908.9106 rdlaffitte@burnsmcd.com	Gold	Yes	- Yes
GBA Architects & Engineers	Heidi Thummel Director of Business Development O: 913.577.8840 M: 913.706.5416 hthummel@gbateam.com	Gold	-	-
Rose Design Build, Inc.	Corey Merriman Vice President O: 913.782.0777 M: 316.204.9988 corey@buildwithrose.com	Gold	Yes	-
Asphalt Specialists				
Superior Bowen	Brian Johanning Vice President – Business Development M: 816.394.0979 brian@superiorbowen.com	Silver	-	Yes
Emery Sapp & Sons	Eric Mann Business Development O: 816.221.3500 eric.mann@emerysapp.com	Gold	Yes	-
Seal-O-Matic	Max Jaben Business Development M: 816.918.4163 O: 816.741.2771 mqjaben@sompaving.com	Platinum	Yes	Yes
Aviation				
Butler Avionics	Dave Hayden	Investor	-	-

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	O: 913.829.4606 dhayden@butleravionics.com			
Banking/Financial Institutions				
Central Bank of the Midwest	Jim Lehman Senior Vice President O: 913.901.3018 ext. 26118 M: 913.963.7708 jim.lehman@centralbank.net	Gold	Yes	Yes
Mid-America Bank	Julie Dean Hill Vice President of Johnson County Mkt O: 913.884.2155 M: 785.760.6436 jidean@mid-americanbank.com	Gold	Yes	Yes
Arvest	Jeff White Commercial Banker O: 913.279.3391 M: 479.463.0950 jewwhite@arvest.com	Platinum	Yes	Yes
Chambers of Commerce				
Gardner Area Chamber of Commerce	Jason Leib O: 913.856.6464 jason@gardneredgerton.org	-	Yes	Yes
Commercial Developers				
Grata Development	Travis Schram President O: 913.732.9778 travis@grata.land	Gold	Yes	Yes
Rose Design Build, Inc.	Corey Merriman Vice President O: 913.782.0777 M: 316.204.9988 corey@buildwithrose.com	Gold	Yes	-
Jones Development	Chris Jones EVP, Investment O: 816.389.5726 M: 913.220.6645 cjones@jonesdevco.com	Silver	-	-
LS Commercial Real Estate	Paul Licausi President licausi@lscr.com John Smith Director of Industrial Real Estate Services O: 913.681.5888 smith@lscr.com	Investor	-	-

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Concrete Specialists				
Penny's Concrete, Inc.	Cory Claxton Vice President M: 785.423.1516 cclaxton@pennysconcrete.com	Platinum	Yes	Yes
Geiger-Ready Mix Co., Inc.	Bill Geiger Chairman/CEO O: 816.682.4263 billgeiger@geigerreadymix.com	Bronze	-	-
Emery Sapp & Sons	Eric Mann Business Development O: 816.221.3500 eric.mann@emerysapp.com	Gold	Yes	-
Education				
Johnson County Community College	Josh Smith Program Director, Transportation O: 913-469-8500 M: 913-201-2680 Jsmith10@jccc.edu	Platinum	Yes	Yes
Gardner Edgerton USD 231		Gold	Yes	Yes
				Yes
Engineering				
Bartlett & West	Joe Caldwell Division Director O: 785.749.9452 M: 785.331.7210 joe.caldwell@bartwest.com	Platinum	Yes	Yes
Burns & McDonnell	Dave Hadel Director of Aviation Services O: 816.822.3378 M: 816.805.1941 dhadel@burnsmcd.com Rachel Laffitte Business Analyst O: 816.708.6260 M: 913.908.9106 rdlaffitte@burnsmcd.com	Gold	Yes	- Yes
GBA Architects & Engineers	Heidi Thummel Director of Business Development O: 913.577.8840	Gold	-	-

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	M: 913.706.5416 hthummel@gbateam.com			
McClure Engineering	Morgan Mutert Business Development Lead O: 816.460.1113 M: 816.806.6875 mmutert@mcclurevision.com	Silver	-	- Yes
BSE Structural Engineers	Amy Boehringer Marketing & Business Development Director O: 913.428.8243 M: 913.488.3838 aboehringer@bsestructural.com	Investor	-	-
HDR	Joe Drimmel Area Manager, SVO O: 816.360.2700 joseph.drimmel@hdrinc.com Bill Severns Marketing Service Manager M: 913.544.5878 billy.severns@hdrinc.com	Investor	-	-
Olsson Associates	Trent Dandel Local Business Development Leader M: 785.565.3353 tdandel@olssonassociates.com Brett Lauritsen, PE Vice President M: 402.403.2527 blauritsen@olsson.com	Investor	-	-
Anderson Engineering	Zach Myers President O: 816.777.0400 zmyers@andersonengineeringinc.com	Investor	-	-
Environmental Engineering				
Terracon	Jim Galle Department Manager O: 913-998-7464 M: 816-516-2500 Jim.galle@terracon.com	Investor	-	-
General Construction				
Fogel Anderson	Roger Summers Vice President of Business Development O: 816.842.6914 M: 816.522.3253	Platinum	Yes	Yes

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	rsummers@fogel-anderson.com			
GE Johnson Construction	Derek Cox General Manager O: 913.340.8299 M: 816.564.3768 coxd@gejohnson.com Kathleen Ismert Allen Business Development Manager O: 913.340.8255 M: 913.909.9919 allenk@gejohnson.com	Platinum	Yes	Yes
Conco Construction	Kyle Blasdel Vice President of Development O: 316.943.7111 M: 316.393.6919 kyle@concoconstruction.com	Gold	Yes	-
McCownGordon Construction	Arlen Kleinsorge Project Executive O: 816.960.1111 M: 816.918.0131 akleinsorge@mccowngordon.com	Gold	Yes	Yes
Kelly Construction	Susan McNamara Project Development Executive O: 816.621.7624 D: 913.449.0090 smcnamara@buildkelly.com	Silver	Yes	-
Rose Design Build, Inc.	Morgan Rose President O: 913.782.0777 morgan@buildwithrose.com	Gold	Yes	-
MW Builders	Natalya Steinke Pre Construction Manager O: 913-317-3711 M: 913-302-7559	Investor	-	-
Geotechnical Engineering				
Intertek-PSI	Jennifer Guthrie Business Development Manager M: 913.337.6336 jennifer.guthrie@intertek.com	Investor	-	-
Terracon	Jim Galle Department Manager O: 913-998-7464 M: 816-516-2500 Jim.galle@terracon.com	Investor	-	-

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Government				
City of Gardner	<p>Todd Winters Mayor O: 913.856.0939 M: 913.271.3587 twinters@gardnerkansas.gov</p> <p>Jim Pruetting City Administrator O: 913.856.7535 M: 913.208.3148 jpruetting@gardnerkansas.gov</p>	Diamond	Yes	Yes
Johnson County Airport Commission	<p>Aaron Otto Executive Director O: 913.715.6002 aaron.otto@jocogov.org</p>	Diamond	Yes	Yes
City of Olathe	<p>Michael Wilkes City Manager O: 913.971.8674 jmwilkes@olatheks.org</p>	Platinum	-	-
International Trade Consultants				
Greater Kansas City Foreign Trade Zone, Inc.	<p>Al Figuly President O: 816.474.2227 M: 816.305.1378 alfiguly@gkcftz.com</p>	Bronze	-	-
Manufacturers, Food				
Upfield	TBD	Platinum	Yes	-
IFF (formerly DuPont)	<p>John Breeden Site Leader/Global Channel Manager O: 913.738.3443 M: 913.522.0195 john.breeden@iff.com</p>	Silver	-	-
Sauer Brands, Inc.	<p>Ron Beckman Plant Manager O: 913.324.3702 M: 804.350.8389 rbeckman@sauerbrands.com</p> <p>Jamie Rudell Human Resource Manager O: 913.324.3707 jrudell@sauerbrands.com</p>	Investor	-	-
Manufacturing, Printing				
de Elliotte Co., Inc.	<p>Jim Erhart President erhart@deelliotte.com</p>	Investor	-	-

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Manufacturers, Specialty Advertising				
TradeNet Publishing, Inc.	Tom Mertz President & CEO M: 913.908.7201 tmertz@tradenetpublishing.com	Gold	Yes	Yes
Planners				
Burns & McDonnell	Dave Hadel Director of Aviation Services O: 816.822.3378 M: 816.805.1941 dhadel@burnsmcd.com Rachel Laffitte Business Analyst O: 816.708.6260 M: 913.908.9106 rdlaffitte@burnsmcd.com	Gold	Yes	- Yes
GBA Architects & Engineers	Heidi Thummel Director of Business Development O: 913.577.8840 M: 913.706.5416 hthummel@gbateam.com	Gold	-	-
Railroad				
BNSF Railway	John Rider Economic Development O: 913.551.4148 john.rider@bnsf.com	Platinum	Yes	Yes
Real Estate				
VanTrust Real Estate	Justin Duff Sr. Director, Development O: 816.569.1451 M: 913.238.5193 justin.duff@vantrustre.com Richard Muller Vice President, KC Development O: 816.569.1445 M: 816.550.3436 rich.muller@vantrustre.com	Gold	Yes	Yes
LS Commercial Real Estate	Paul Licausi President licausi@lscr.com John Smith Director of Industrial Real Estate Services O: 913.681.5888 smith@lscr.com	Investor	-	-
The Bristol Groupe	Greg DiVilbiss President & COO O: 785.838.4888	Investor	-	-

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	gregd@bristolgroupe.com			
Residential Development				
Grata Development	Travis Schram President O: 913.732.9778 travis@grata.land	Gold	Yes	Yes
Sitework Professionals				
Superior Bowen	Brian Johanning Vice President – Business Development M: 816.394.0979 brian@superiorbowen.com	Silver	-	Yes
Emery Sapp & Sons	Eric Mann Business Development O: 816.221.3500 eric.mann@emerysapp.com	Gold	Yes	-
Transportation				
TSL	Chris Stara Real Estate & Environmental Compliance Mgr. O: 531.444.4820 M: 402.305.8599 chris.stara@4tsl.com	Gold	Yes	Yes
Utilities				
Evergy	John Engelmann Manager – Economic Development O: 816.652.1491 john.engelmann@evergy.com Lisa Franklin Manager – Economic Development O: 816.652.1492 lisa.franklin@evergy.com	Diamond	Yes	-
Atmos Energy	Eric Gant Commercial Sales O: 913.254.6330 eric.gant@atmosenergy.com	Silver	-	-
Kansas Gas Service	Margaret Steele Community Relations Manager O: 913.565.9886 M: 913.302.9375 Margaret.steele@onegas.com Ryan Browning Market Development Representative O: 913.344.8848 M: 816.501.8117 Ryan.browning@onegas.com	Silver	-	-

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